CENLA ECONOMIC DASHBOARD

March 21, 2022

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KEY FINDINGS

March 21, 2022 CENLA Economic Dashboard

COVID-19

Region 6 has 43.9% of the population vaccinated as of mid-March, up from 43.3% in February, while Region 7 has a 44.2% of the population vaccinated as of mid-March, up from 43.7% in February. Rapides and Avoyelles have the highest percentage of completed vaccinations in mid-March in Region 6 at 48.9% and 46.9%, while Caddo and Bossier have the highest percentage of completed vaccinations in mid-February in Region 7 at 45.9%% and 44.5%, respectively. Natchitoches is ranked third in Region 7 at 43.7%.

Relatively speaking, the 5th wave which started in December is practically over. However, risk of new variants remains. The *Dashboard* will monitor case counts, percent testing positive, and other relevant data for changes in trend.

EMPLOYMENT

In January 2022, 62,125 were employed in the Alexandria metro area, a decrease of 150 since December. However, December's preliminary employment count was revised upward from 61,224 to 62,125, an increase of 901. Unemployment in Alexandria MSA reached a multi-year low of 2.6% in December before climbing to 3.1% in January. Central Louisiana's unemployment rate was up 0.5% in January to 3.9%, compared to 4.3% statewide. Rapides and Grant had the 11th and 15th lowest unemployment rate in the state, respectively. Natchitoches ranked 24th.

The Alexandria labor market remains tight with 6,389 openings for 2,015 unemployed. It's unemployed-to-job-opening ratio of .32 means there are more than three jobs for each unemployed.



KEY FINDINGS

March 21, 2022 CENLA Economic Dashboard

CONSUMER SPENDING

Changes in consumer spending are measured by changes in sales tax revenue. Sales taxes collected in February reflects sales activity in January. Consumer spending in January was down in all eleven jurisdictions reporting, ranging from -18% to -38% over the previous month. However, nearly all jurisdictions still reported year-to-date gains, with the exception of Catahoula and Alexandria. Natchitoches has the highest year-to-date gain in the region at 29%. Vehicle sales were down across four of the five parishes that reported vehicle sales tax revenue. Only Evangeline reported an increase.

Online shopping in central Louisiana in January fell significantly from the record breaking 2021 holiday season (November and December). January sales which is reflected in February sales tax collection, fell -30% from December 2021 to \$1.3 million. Every parish saw a decline in January online sales activity, ranging from -25% in Rapides to -38% in Grant.

TRAVEL

Only Rapides posted an increase in hotel occupancy sales tax revenue in January. Avoyelles and Natchitoches posted -64% and -51% declines, respectively, compared to the previous month. Hotel occupancy rate data are now available for the Alexandria/Pineville area. February's occupancy rate was 55.0% compared to 50.9% in January.

Nationally, air passenger traffic in February 2022 increased 17% from January. In addition, U.S. air passenger traffic in February was up 98% from a year ago. Pre-pandemic comparison data for air passenger traffic among Louisiana's airports will not available until June. 2019 is used as the base year for measuring the full return of passenger traffic.



KEY FINDINGS

March 21, 2022 CENLA Economic Dashboard

PERMITS

Because of the volatility of monthly data, year-to-date permit valuations presents a clearer picture of local construction. Commercial permits year-to-date in 2022 in Alexandria are up 13% while the value of residential permits year-to-date are down -29%. Commercial permits in Alexandria totaled \$12M YTD compared to \$10.6M in 2021. Residential permits in Alexandria YTD totaled \$2.4 million down from \$3.3M in 2021. Avoyelles had a significant increase in permits in February, \$36.3M compared to \$5.2M in January, bringing its YTD increase to 216%. Other notable YTD increases were Pineville 521%, Evangeline 328%, Natchitoches 90%, and the City of Natchitoches 56%.

HOUSING

The US Lumber Price Index in January increased for the fifth consecutive month. In February 2022, the US Lumber Price Index increased 3.7% from January. Currently, the Index stands 23% above a year ago.

Monthly housing market data are not available this issue. Instead, homeownership rates in select parishes are included. As of 2020, Grant and Avoyelles have homeownership rates of 77% and 72%, respectively, while Evangeline and Natchitoches have rates of 64% and 55%, respectively.

NEW BUSINESSES

The number of new businesses established in Rapides in February 2022 decreased -34% from January but was 11% higher year-to-date than the first two months of 2021. Statewide, new business applications in February 2022 increased 2.5% from January 2022, but were down 3.5% from February 2021.



COVID-19

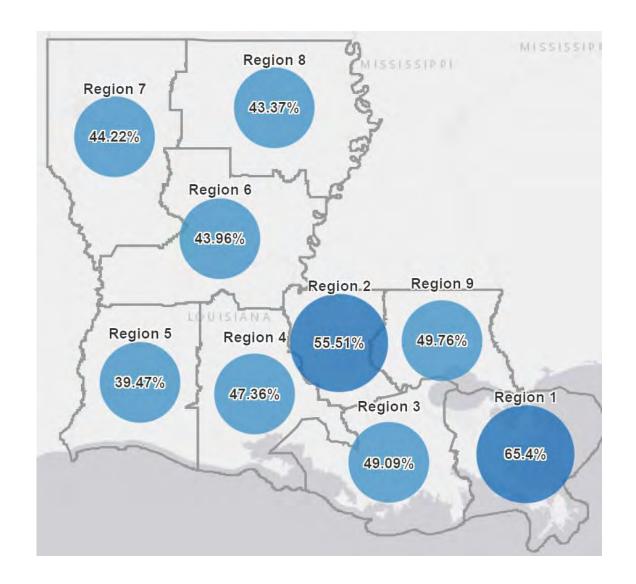




COVID-19 VACCINATIONS

COVID-19 vaccinations as a percent of region population as of March 14, 2022.

- Region 6 has 43.9% of the population vaccinated as of March 19, up from 43.3% on Feb. 16.
- Region 7 has a 44.2% of the population vaccinated as of March 19, up from 43.7% on Feb. 16.

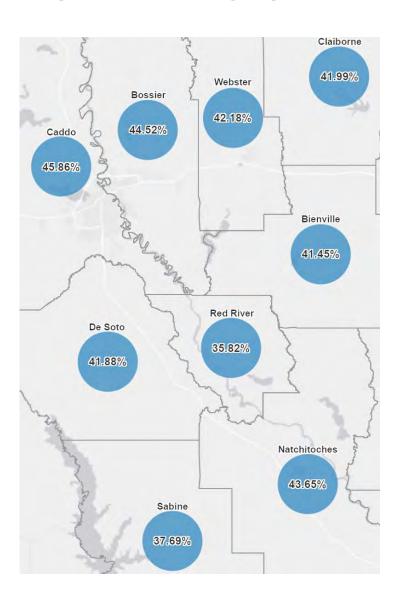




COVID-19 VACCINATIONS BY PARISH IN REGION 7

COVID-19 vaccinations as a percent of parish population as of March 14, 2022.

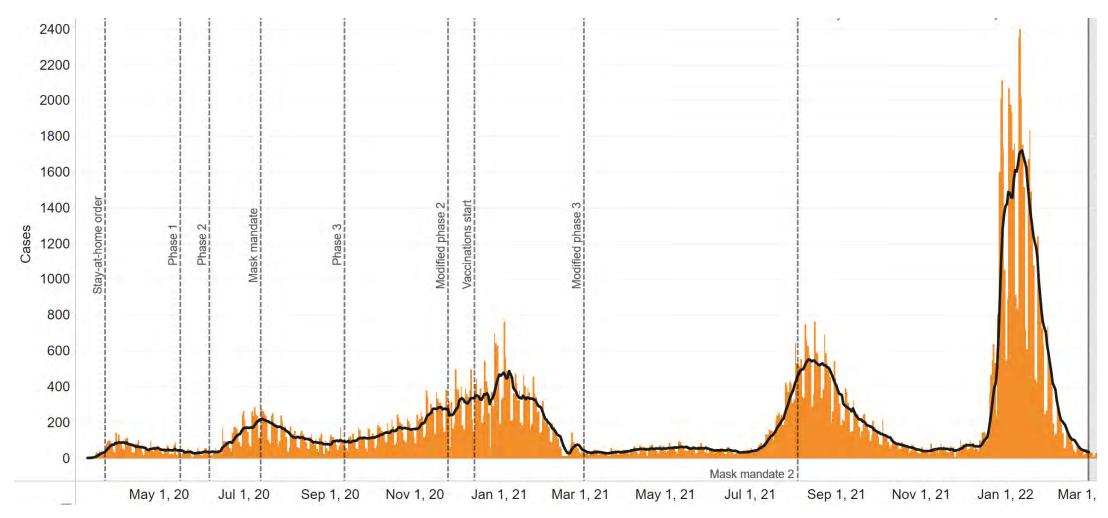
- Caddo and Bossier have the highest percentage of completed vaccinations on March 14 in Region 7 at 45.9% and 44.5%, respectively.
- Natchitoches is ranked third at 43.7%.





COVID-19 CASES BY COLLECTION DATE IN REGION 7

COVID-19 cases by collection date as of March 14, 2022 in Louisiana with a 7-day moving average.

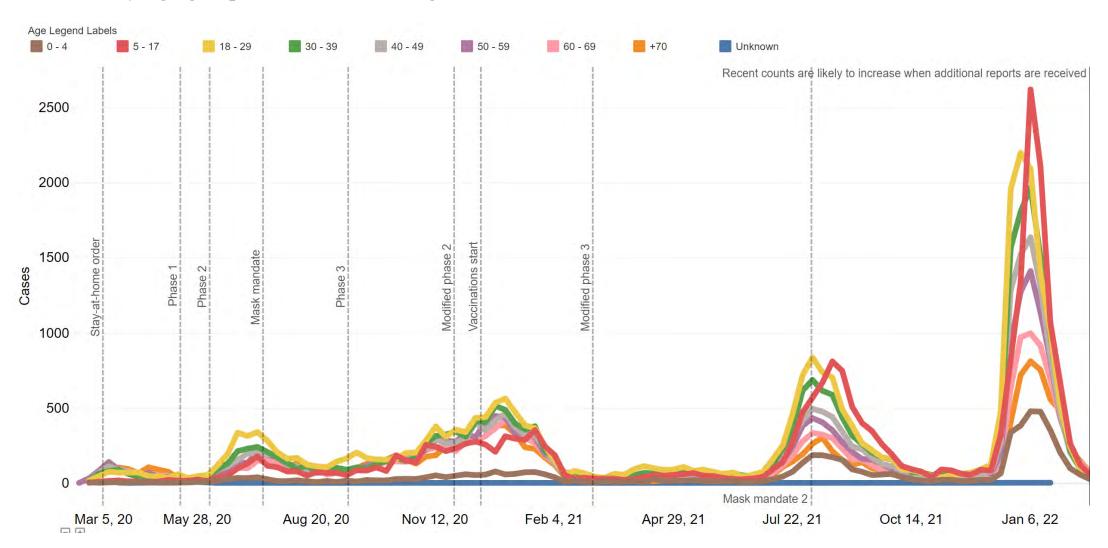


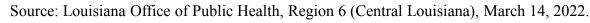
Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), March 14, 2022.



COVID-19 REGION 7 CASES BY AGE GROUP

Cases over time by age group in Louisiana through March 14, 2022.

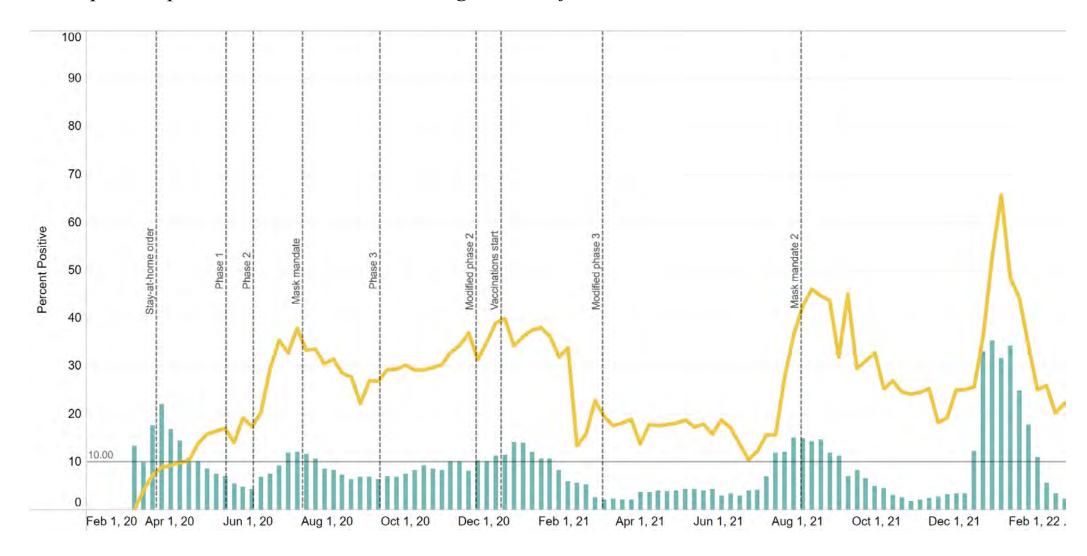






COVID-19 % POSITIVE AND TEST VOLUME REGION 7

COVID-19 percent positive and test volume in Region 6 as of March 14, 2022.



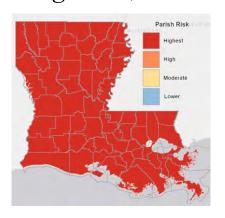


Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), March 14, 2022...

COVID-19 STATEWIDE RISK BY PARISH

COVID-19 statewide risk by parish over time.

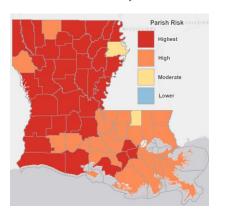
August 18, 2021



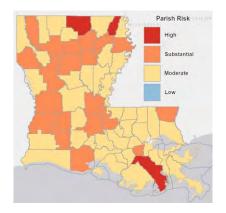
September 18, 2021



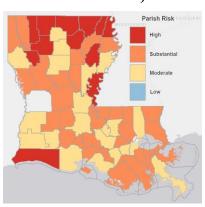
October 17, 2021



November 14, 2021



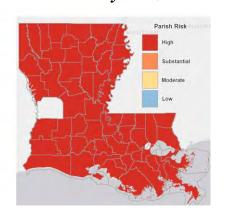
December 18, 2021



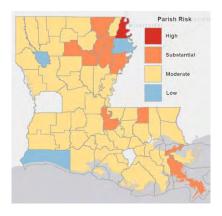
January 17, 2022

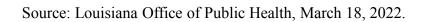


February 16, 2022



March 18, 2022

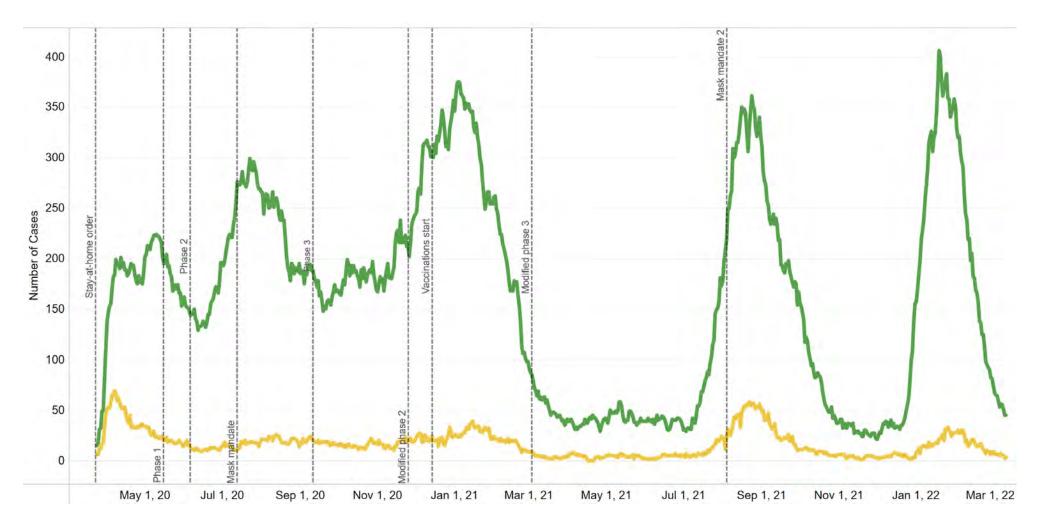






COVID-19 HOSPITALIZED & VENTILATED

Number of cases hospitalized (green line) and ventilated (yellow line) in Region 7 as of March 14, 2022.

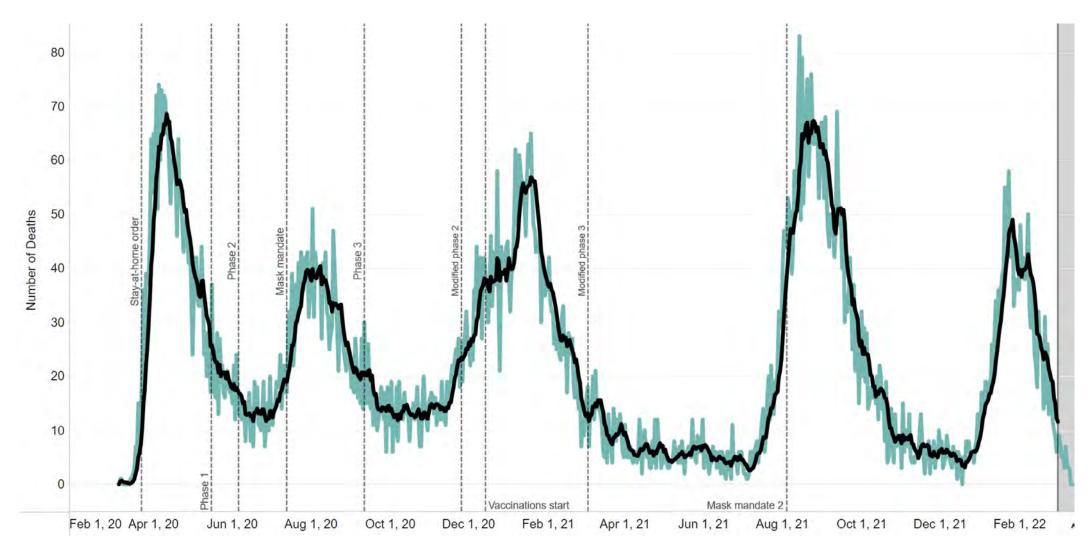




Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), March 14, 2022.

COVID-19 DEATHS STATEWIDE BY DATE

COVID-19 deaths by date of death statewide as of March 14, 2022.







EMPLOYMENT

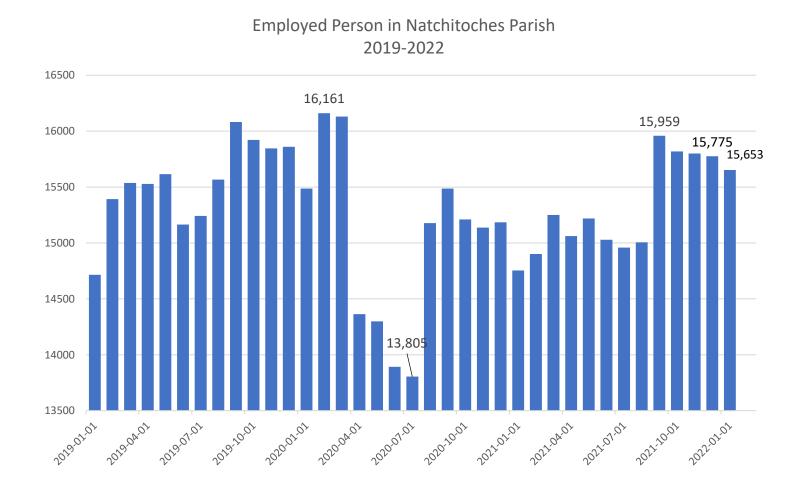




EMPLOYMENT IN NATCHITOCHES

Employed persons in Natchitoches parish from 2019 – 2022.

- ✓ In January 2022, 15,653 were employed in Natchitoches parish, a decrease of 123 from December.
- ✓ Unemployment in Natchitoches parish rose to 3.7% in January from 3.1% in December.

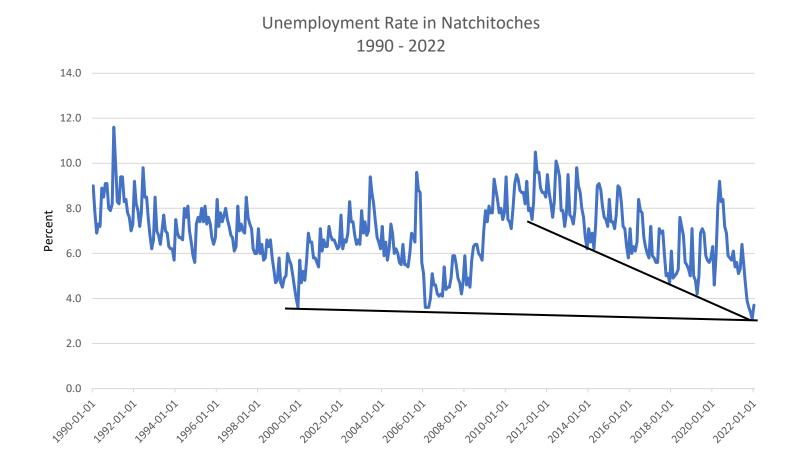




UNEMPLOYMENT RATE IN NATCHITOCHES

Unemployment rate in the Natchitoches from 1990 – 2022.

- In December 2021, the unemployment rate for Natchitoches hit 3.1%, breaking the record lows of 3.6% set in April 2006 and December 1999.
- ✓ The unemployment rate in Natchitoches parish has been in a downtrend channel since April 2011.

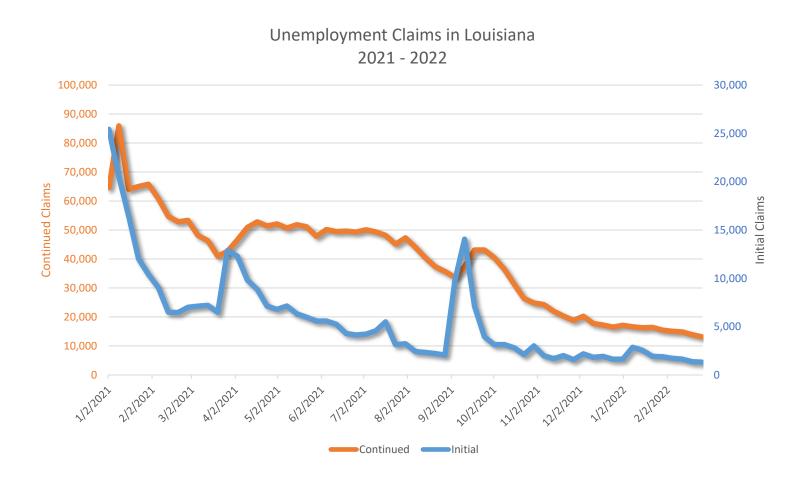




UNEMPLOYMENT CLAIMS IN LOUISIANA

Initial and continued unemployment claims in Louisiana from January 2021 to February 2022.

- ✓ Statewide average weekly initial unemployment claims filed in February fell to 1,517 from 2,178 in January, a decrease of -30%.
- Statewide average weekly continued unemployment claims filed in February fell to 14,240 from 16,368 in January, a decrease of -13%.





UNEMPLOYMENT RATE BY CENLA PARISH

The table below shows January 2022 preliminary unemployment rate, labor force, and employment data for central Louisiana parishes.

- In January, parishes in central Louisiana had an unemployment rate of 3.9%, compared to 3.4% in December.
- January's 3.9% unemployment rate for Cenla compared favorably to the state's 4.3% rate.
- LaSalle had the lowest unemployment rate in the state in January, with Rapides ranked 11th, Grant ranked 15th, and Natchitoches ranked 24th.

| | | | | Unemployment | Unemployment |
|--------------|-------------|-----------------|------------|---------------|---------------|
| Area | Labor Force | Employed | Unemployed | Rate Jan 2022 | Rate Dec 2021 |
| Allen | 8,202 | 7,844 | 358 | 4.4% | 3.6% |
| Avoyelles | 14,568 | 13,971 | 597 | 4.1% | 3.4% |
| Catahoula | 3,444 | 3,304 | 140 | 4.1% | 3.3% |
| Concordia | 6,803 | 6,470 | 333 | 4.9% | 4.0% |
| Evangeline | 11,782 | 11,263 | 519 | 4.4% | 3.6% |
| Grant | 8,273 | 7,996 | 277 | 3.3% | 2.8% |
| La Salle | 6,565 | 6,397 | 168 | 2.6% | 2.2% |
| Natchitoches | 16,261 | 15,653 | 608 | 3.7% | 3.1% |
| Rapides | 55,867 | 54,129 | 1,738 | 3.1% | 2.6% |
| St. Landry | 31,626 | 29,994 | 1,632 | 5.2% | 4.3% |
| Vernon | 23,668 | 22,763 | 905 | 3.8% | 3.2% |



UNEMPLOYMENT RATE AMONG LA METROS

The table below shows January 2022 preliminary unemployment rate, labor force, and employment data for Metropolitan Statistical Areas and the state.

- At 3.1%, the Alexandria MSA had the lowest unemployment rate among the state's major metro areas for the 21th straight month.
- Louisiana's unemployment rate rose 0.6% in January to 4.3% from 3.7% in December.

| Area | Unemployment Rate | Labor Force | Employed | Unemployed |
|-------------------------|----------------------|-------------|-----------|------------|
| | | | | |
| Alexandria | 3.1% | 64,140 | 62,125 | 2,015 |
| Baton Rouge | 3.8% | 417,123 | 401,443 | 15,680 |
| Lafayette | 3.8% | 211,006 | 202,962 | 8,044 |
| Monroe | 3.9% | 77,583 | 74,542 | 3,041 |
| Houma-Thibodaux | 4.2% | 82,960 | 79,436 | 3,524 |
| Lake Charles | 4.2% | 100,145 | 95,976 | 4,169 |
| Shreveport-Bossier City | 4.2% | 183,950 | 176,251 | 7,699 |
| Louisiana | 4.3% | 2,060,315 | 1,972,181 | 88,134 |
| New Orleans-Metairie | 4.9% | 584,683 | 555,805 | 28,878 |
| Hammond | 5.2% | 55,943 | 53,046 | 2,897 |



UNEMPLOYED PER JOB OPENING

The table below shows the number of unemployed, number of advertised jobs online, and the ratio of unemployed to advertised job openings online for Metropolitan Statistical Areas in Louisiana in January 2022.

In January 2022, the Alexandria MSA had the tightest labor market in the state with only 0.32 unemployed persons per job opening, meaning there were three job openings for every unemployed.

Every metro area in the state had more job openings than unemployed. However, rising unemployment may be the beginning of a trend reversal.

January 2022

| Rank | Metro Area | Unemployed | Job Openings | Unemployed per Job Opening |
|------|-----------------------------|------------|--------------|-------------------------------|
| 1 | Alexandria | 2,015 | • | |
| 2 | Lafayette | 4,775 | , | |
| 3 | Lake Charles | 4,169 | 6,766 | 0.62 |
| 4 | New Orleans-Metairie-Kenner | 28,333 | 44,243 | 0.64 |
| 5 | Shreveport-Bossier City | 7,109 | 11,191 | 0.64 |
| 6 | Baton Rouge | 15,680 | 23,465 | 0.67 |
| 7 | Monroe | 3,041 | 4,098 | 0.74 |
| 8 | Houma-Bayou Cane-Thibodaux | 3,524 | 3,748 | 0.94 |



TOP EMPLOYERS

The tables below shows employers with the highest number of job openings advertised online on March 13, 2022.

Alexandria MSA

Louisiana

| Employer | Job Openings |
|---|--------------|
| CHRISTUS Health | 361 |
| HCA Healthcare, Inc. | 157 |
| Rapides Parish School District | 66 |
| Louisiana Department of State Civil Service | 40 |
| City of Alexandria, LA | 30 |
| LHC Group Inc | 29 |
| Anders Group | 23 |
| | |
| | |

| Employer Name | Job Openings |
|------------------------|--------------|
| Ochsner Health System | 3,648 |
| Tulane University | 1,425 |
| St. Dominic Hospital | 1,231 |
| CHRISTUS Health | 1,109 |
| LCMC Health | 1,051 |
| McDonald's Corporation | 819 |
| LHC Group Inc | 616 |
| Dollar Tree, Inc. | 599 |
| | |



PERCENT CHANGE IN JOB POSTING IN LOUISIANA

The chart below represents the percent change in job posting by industry in Louisiana as of March 11, 2022 with January 2020 as the baseline.

| <u>Industry</u> | % Change |
|-----------------------------|----------|
| Education & Health Services | +31% |
| Manufacturing | +104% |
| Leisure & Hospitality | +52% |
| Professional | +51% |
| Financial | +87% |







TAX REVENUE



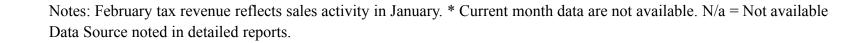


TAX REVENUE OVERVIEW

An overview of sales, vehicle sales, and hotel occupancy taxes collected in the February 2022 reflecting sales activity in January 2022.

February 2022

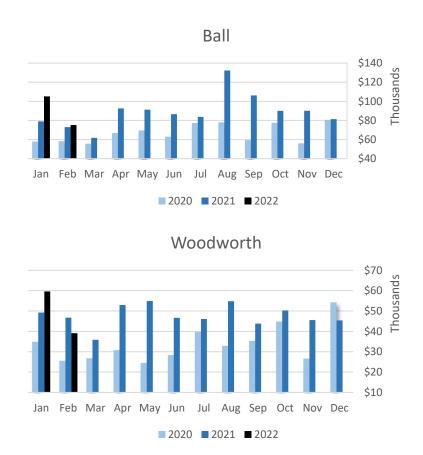
| Sales Tax | M/M | Y/Y | YTD | Vehicle Sales Tax | M/M | Y/Y | YTD |
|--------------|------|-----|-----|---------------------|------|------|-----|
| Alexandria | -31% | -2% | 1% | Avoyelles | -2% | 0% | -1% |
| Avoyelles | -33% | 0% | 7% | Evangeline | 10% | 5% | -1% |
| Catahoula | -38% | -5% | 14% | Natchitoches* | -21% | 15% | 15% |
| Concordia | -22% | 11% | 6% | Rapides | -14% | -11% | -6% |
| Evangeline | -18% | 30% | 28% | St. Landry | -4% | 6% | 1% |
| Grant | -33% | 11% | 12% | | | | |
| La Salle | -20% | 16% | 17% | | | | |
| Natchitoches | -26% | 29% | 20% | Hotel Occupancy Tax | | | |
| Pineville | -18% | 1% | 1% | Avoyelles | -64% | 0% | 26% |
| Rapides | -26% | 1% | 1% | Natchitoches | -51% | 42% | 39% |
| St. Landry | -26% | 4% | 6% | Rapides | 9% | 29% | 22% |





RAPIDES PARISH TOWNS & CITIES

An overview of sales tax revenue in other Rapides Parish towns and cities in February 2022 (excluding Alexandria and Pineville).



February

| | Feb-21 | Jan-22 | Feb-22 | % M/M | % Y/Y | %YTD |
|-------------|----------|-----------|----------|--------|--------|--------|
| Ball | \$73,013 | \$105,157 | \$75,132 | -28.6% | 2.9% | 18.5% |
| Boyce | \$40,085 | \$48,994 | \$40,823 | -16.7% | 1.8% | -2.2% |
| Cheneyville | \$2,187 | \$2,080 | \$2,371 | 14.0% | 8.4% | -14.8% |
| Glenmora | \$17,917 | \$20,574 | \$20,271 | -1.5% | 13.1% | -7.7% |
| Lecompte | \$20,731 | \$28,119 | \$25,116 | -10.7% | 21.2% | 3.8% |
| Woodworth | \$46,760 | \$59,664 | \$39,064 | -34.5% | -16.5% | 2.8% |

Note: Current tax revenue reflects sales activity in prior month.

Data Source: Rapides Parish Police Jury Treasurer's Reports, March 2022.



ALEXANDRIA SALES TAX

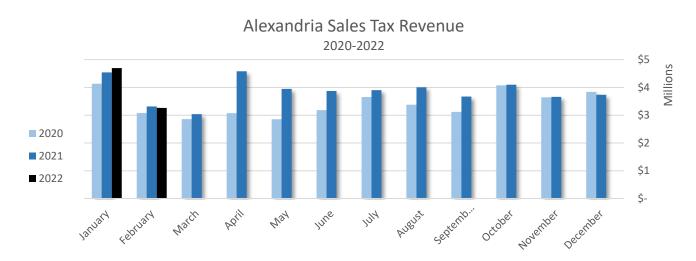
(TR) Alexandria total sales tax revenue for February with previous month, year, and YTD comparisons.

(BR) Alexandria total monthly sales tax revenue from 2020 to present.



February

| | 2019 | | 2020 | | | 2021 | | 2022 | | |
|-----------------------|------|-----------|------|-----------|----|-----------|---|-----------|--|--|
| February | \$ | 2,868,635 | \$ | 3,079,930 | \$ | 3,313,658 | 5 | 3,264,360 | | |
| January | \$ | 4,140,983 | \$ | 4,132,795 | \$ | 4,542,155 | 5 | 4,696,275 | | |
| % Chg over Prev Month | | -30.7% | | -25.5% | | -27.0% |) | -30.5% | | |
| % Chg over Prev Year | | | | 7.4% | | 7.6% |) | -1.5% | | |
| | | | | | | | | | | |
| YTD (Jan) | \$ | 7,009,618 | \$ | 7,212,725 | \$ | 7,855,813 | 5 | 7,960,635 | | |
| % Chg over Prev YTD | | | | 2.9% | | 8.9% |) | 1.3% | | |



Note: February sales tax revenue reflects sales activity in January.

Data Source: Rapides Parish Police Jury Treasurer's Reports, March 2022.



AVOYELLES SALES TAX

Avoyelles Parish total sales tax revenue for February with previous month, year, and year-to-date comparisons. Vehicle and hotel tax revenues are excluded.



February

| | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 1,113,435 | \$ 1,177,667 | \$ 1,212,841 | \$ 1,557,712 | \$ 1,562,150 |
| January | \$ 1,761,723 | \$ 1,896,263 | \$ 1,847,251 | \$ 2,074,759 | \$ 2,329,526 |
| % Chg over Prev Month | -36.8% | -37.9% | -34.3% | -24.9% | -32.9% |
| % Chg over Prev Year | | 5.8% | 3.0% | 28.4% | 0.3% |
| | | | | | |
| YTD (Jan-Feb) | \$ 2,875,157 | \$ 3,073,930 | \$ 3,060,093 | \$ 3,632,471 | \$ 3,891,675 |
| % Chg over Prev YTD | | 6.9% | -0.5% | 18.7% | 7.1% |

Note: February sales tax revenue reflects sales activity in January.

Data Source: Avoyelles Parish School Board. March 2022.



AVOYELLES VEHICLE SALES TAX

Avoyelles Parish vehicle sales tax revenue for February with previous month, year, and year-to-date comparisons.

| February | -2% |
|----------|-----|
| Feb YoY | 0% |
| Feb YTD | -1% |

February

| | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----------------------|---------------|---------------|---------------|---------------|---------------|
| February | \$ 236,976 | \$ 287,839 | \$ 287,866 | \$ 330,453 | \$ 330,453 |
| January | \$ 229,782 | \$ 191,942 | \$ 255,336 | \$ 348,146 | \$ 338,628 |
| % Chg over Prev Month | 3.1% | 50.0% | 12.7% | -5.1% | -2.4% |
| % Chg over Prev Year | | 21.5% | 0.0% | 14.8% | 0.0% |
| | | | | | |
| YTD (Jan - Feb) | \$ 466,758 | \$ 479,782 | \$ 543,203 | \$ 678,599 | \$ 669,080 |
| % Chg over Prev YTD | | 2.8% | 13.2% | 24.9% | -1.4% |

Note: February sales tax revenue reflects sales activity in January.

Data Source: Avoyelles Parish School Board. March 2022



CATAHOULA SALES TAX

Catahoula Parish total sales tax revenue for February with previous month, year, and year-to-date comparisons.



February

| | 2019 | | 2020 | 2021 | 2022 | | |
|-----------------------|---------------|----|---------|-----------------|------|-----------|--|
| February | \$ 424,857 | \$ | 460,357 | \$ 520,518 | \$ | 492,832 | |
| January | \$ 514,971 | \$ | 511,212 | \$ 604,484 | \$ | 789,116 | |
| % Chg over Prev Month | -17.5% | | -9.9% | -13.9% | | -37.5% | |
| % Chg over Prev Year | | | 8.4% | 13.1% | | -5.3% | |
| | | | | | | | |
| YTD (Jan - Feb) | \$ 939,828 | \$ | 971,569 | \$ 1,125,002 | \$ | 1,281,948 | |
| % Chg over Prev YTD | | | 3.4% | 15.8% | | 14.0% | |

Note: February sales tax revenue reflects sales activity in January. Data Source: Catahoula Parish Tax Administrator, March 2022



CONCORDIA SALES TAX

Concordia Parish total sales tax revenue for February with previous month, year, and year-to-date comparisons.

February

| February | -22% |
|----------|------|
| Feb YoY | 11% |
| Feb YTD | 6% |

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 894,512 | \$ 936,784 | \$ 1,060,357 | \$ 1,173,354 |
| January | \$ 1,305,652 | \$ 1,125,374 | \$ 1,462,464 | \$ 1,493,942 |
| % Chg over Prev Month | -31.5% | -16.8% | -27.5% | -21.5% |
| % Chg over Prev Year | | 4.7% | 13.2% | 10.7% |
| | | | | |
| YTD (Jan - Feb) | \$ 2,200,164 | \$ 2,062,158 | \$ 2,522,821 | \$ 2,667,296 |
| % Chg over Prev YTD | | -6.3% | 22.3% | 5.7% |

Note: February sales tax revenue reflects sales activity in January. Data Source: Concordia Parish Tax Administrator. March 2022



EVANGELINE SALES TAX

Evangeline Parish total sales tax revenue for February with previous month, year and YTD comparisons.



February

| | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 1,297,401 | \$ 1,421,713 | \$ 1,457,691 | \$ 1,608,232 | \$ 2,085,392 |
| January | \$ 1,733,668 | \$ 1,684,820 | \$ 1,674,965 | \$ 2,001,054 | \$ 2,531,152 |
| % Chg over Prev Month | -25.2% | -15.6% | -13.0% | -19.6% | -17.6% |
| % Chg over Prev Year | | 9.6% | 2.5% | 10.3% | 29.7% |
| | | | | | |
| YTD (Jan-Feb) | \$ 3,031,069 | \$ 3,106,533 | \$ 3,132,656 | \$ 3,609,286 | \$ 4,616,544 |
| % Chg over Prev YTD | | 2.5% | 0.8% | 15.2% | 27.9% |

Note: February sales tax revenue reflects sales activity in January. Evangeline implemented a 1% sales tax increase July 1, 2021.

Data Source: Evangeline Parish Sales Tax Commissioner. March 2022



EVANGELINE VEHICLE SALES TAX

Evangeline Parish vehicle sales tax revenue for February with previous month, year and YTD comparisons.



February

| | 2018 | 2019 | 2020 | 2021 | 2022 |
|-----------------------|---------------|---------------|---------------|---------------|---------------|
| February | \$ 272,076 | \$ 347,675 | \$ 320,877 | \$ 358,527 | \$ 374,645 |
| January | \$ 259,767 | \$ 292,397 | \$ 286,825 | \$ 361,503 | \$ 341,667 |
| % Chg over Prev Month | 4.7% | 18.9% | 11.9% | -0.8% | 9.7% |
| % Chg over Prev Year | | 27.8% | -7.7% | 11.7% | 4.5% |
| | | | | | |
| YTD (Jan - Feb) | \$ 531,843 | \$ 640,072 | \$ 607,702 | \$ 720,030 | \$ 716,312 |
| % Chg over Prev YTD | | 20.3% | -5.1% | 18.5% | -0.5% |

Note: February sales tax revenue reflects sales activity in January. Evangeline implemented a 1% sales tax increase July 1, 2021.

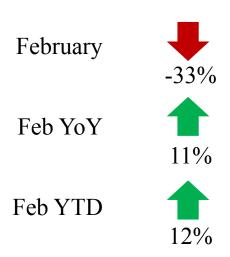
Data Source: Evangeline Parish Sales Tax Commissioner. March 2022



GRANT SALES TAX

(TR) Grant sales tax revenue for February with previous month, year, and YTD comparisons.

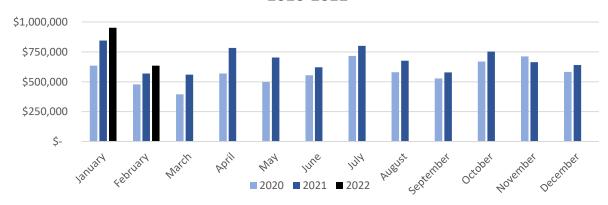
(BR) Grant monthly sales tax revenue from 2020 to present.



February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|------------|--------------|--------------|--------------|
| February | \$ 452,252 | \$ 478,335 | \$ 569,528 | \$ 634,531 |
| January | \$ 440,925 | \$ 635,226 | \$ 845,305 | \$ 951,606 |
| % Chg over Prev Month | 2.6% | -24.7% | -32.6% | -33.3% |
| % Chg over Prev Year | | 5.8% | 19.1% | 11.4% |
| | | | | |
| YTD (Jan - Feb) | \$ 893,177 | \$ 1,113,561 | \$ 1,414,833 | \$ 1,586,137 |
| % Chg over Prev YTD | | 24.7% | 27.1% | 12.1% |

Grant Parish Sales Tax Revenue 2020-2022



Note: February sales tax revenue reflects sales activity in January. Data Source: Grant Parish Sheriff's Office, March 2022.



LA SALLE SALES TAX

La Salle Parish total sales tax revenue for February with previous month, year, and year-to-date comparisons.



February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 783,427 | \$ 814,504 | \$ 901,836 | \$ 1,042,656 |
| January | \$ 1,239,753 | \$ 936,466 | \$ 1,115,428 | \$ 1,308,363 |
| % Chg over Prev Month | -36.8% | -13.0% | -19.1% | -20.3% |
| % Chg over Prev Year | | 4.0% | 10.7% | 15.6% |
| | | | | |
| YTD (Jan - Feb) | \$ 2,023,180 | \$ 1,750,971 | \$ 2,017,264 | \$ 2,351,019 |
| % Chg over Prev YTD | | -13.5% | 15.2% | 16.5% |

Note: February sales tax revenue reflects sales activity in January.

Data Source: La Salle Parish Tax Administrator, March 2022



NATCHITOCHES SALES TAX

(TR) Natchitoches sales tax revenue for February with previous month, year, and YTD comparisons.

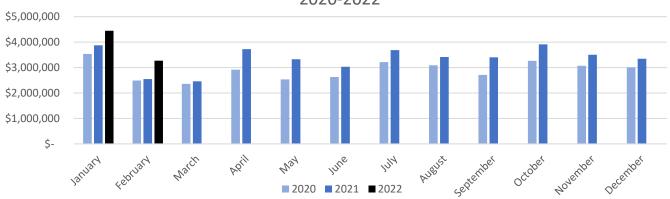
(BR) Natchitoches monthly sales tax revenue from 2020 to present.



February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 2,278,349 | \$ 2,487,086 | \$ 2,545,399 | \$ 3,270,980 |
| January | \$ 3,141,147 | \$ 3,533,755 | \$ 3,873,228 | \$ 4,442,544 |
| % Chg over Prev Month | -27.5% | -29.6% | -34.3% | -26.4% |
| % Chg over Prev Year | | | 2.3% | 28.5% |
| | | | | |
| YTD (Jan - Feb) | \$ 5,419,496 | \$ 6,020,841 | \$ 6,418,627 | \$ 7,713,524 |
| % Chg over Prev YTD | | 11.1% | 6.6% | 20.2% |





Note: February sales tax revenue reflects sales activity in January. Data Source: Natchitoches Parish Tax Commission, March 2022.



NATCHITOCHES VEHICLE SALES TAX

(TR) Natchitoches vehicle sales tax revenue for January with previous month, year, and YTD comparisons.

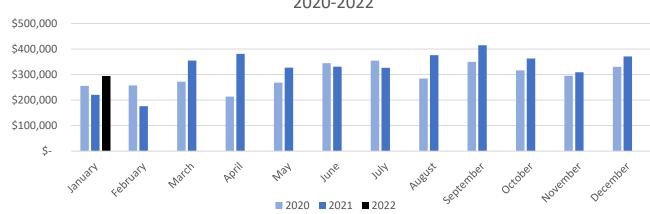
(BR) Natchitoches monthly vehicle sales tax revenue from 2020 to present.



January*

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|---------------|---------------|---------------|---------------|
| January | \$ 265,383 | \$ 255,474 | \$ 220,644 | \$ 293,717 |
| December | | \$ 301,235 | \$ 330,343 | \$ 371,042 |
| % Chg over Prev Month | | -15.2% | -33.2% | -20.8% |
| % Chg over Prev Year | | -3.7% | -16.9% | 15.0% |
| | | | | |
| YTD (Jan - Dec) | \$ 265,383 | \$ 255,474 | \$ 220,644 | \$ 293,717 |
| % Chg over Prev YTD | | -3.7% | -16.9% | 15.0% |





Note: January sales tax revenue reflects sales activity in December. *February 2022 vehicle sales tax revenue was not available at time of publication. Data Source: Natchitoches Parish Tax Commission, March 2022.



PINEVILLE SALES TAX

(TR) Pineville sales tax revenue for February with previous month, year, and YTD comparisons.

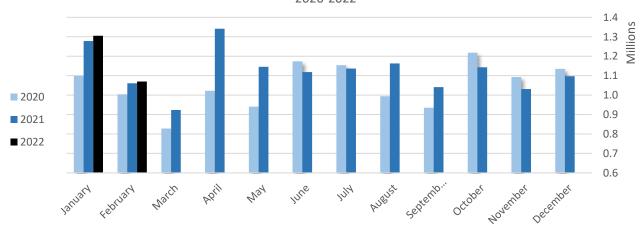
(BR) Pineville monthly sales tax revenue from 2020 to present.



February

| | 2019 | 2020 | | 2021 | | 2022 |
|-----------------------|-----------------|-----------------|----|-----------|---|-----------|
| February | \$ 796,423 | \$ 1,004,243 | \$ | 1,061,220 | Ç | 1,070,275 |
| January | \$ 1,026,165 | \$ 1,098,450 | \$ | 1,278,518 | Ç | 1,305,610 |
| % Chg over Prev Month | -22.4% | -8.6% | | -17.0% | | -18.0% |
| % Chg over Prev Year | | 26.1% | , | 5.7% | | 0.9% |
| | | | | | | |
| YTD (Jan-Feb) | \$ 1,822,588 | \$ 2,102,693 | \$ | 2,339,738 | Ç | 2,375,885 |
| % Chg over Prev YTD | | 15.4% | | 11.3% | | 1.5% |

Pineville Sales Tax Revenue



Note: Current sales tax revenue reflects sales activity in the prior month. Data Source: Rapides Parish Police Jury Treasurer's Reports, March 2022.



RAPIDES SALES TAX

(TR) Rapides Parish sales tax revenue for February with previous month, year, and YTD comparisons.

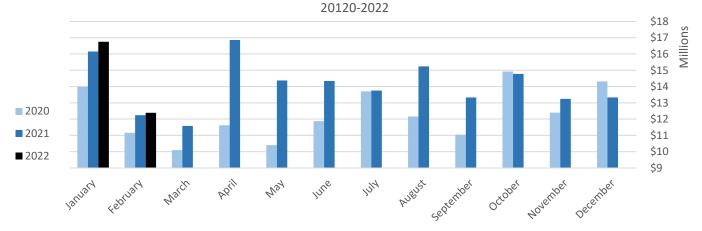
(BR) Rapides monthly sales tax revenue from 2020 to present.



February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|------------------|------------------|------------------|------------------|
| February | \$ 9,878,422 | \$ 11,163,593 | \$ 12,235,503 | \$ 12,387,486 |
| January | \$ 13,858,944 | \$ 13,981,762 | \$ 16,147,576 | \$ 16,750,854 |
| % Chg over Prev Month | -28.7% | -20.2% | -24.2% | -26.0% |
| % Chg over Prev Year | | 13.0% | 9.6% | 1.2% |
| | | | | |
| YTD (Jan - Feb) | \$ 23,737,366 | \$ 25,145,355 | \$ 28,383,079 | \$ 29,138,340 |
| % Chg over Prev YTD | | 5.9% | 12.9% | 2.7% |

Rapides Parish Total Sales Tax Revenue



Note: Current sales tax revenue reflects sales activity in the prior month. Data Source: Rapides Parish Police Jury Treasurer's Reports, March 2022.



RAPIDES VEHICLE SALES TAX

Rapides Parish vehicle sales tax revenue for February with previous month, year, and YTD comparisons.



| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 1,142,475 | \$ 1,171,176 | \$ 1,282,207 | \$ 1,145,955 |
| January | \$ 874,306 | \$ 1,040,447 | \$ 1,369,215 | \$ 1,337,852 |
| % Chg over Prev Month | 30.7% | 12.6% | -6.4% | -14.3% |
| % Chg over Prev Year | | 2.5% | 9.5% | -10.6% |
| | | | | |
| YTD (Jan-Feb) | \$ 2,016,780 | \$ 2,211,623 | \$ 2,651,422 | \$ 2,483,807 |
| % Chg over Prev YTD | | 9.7% | 19.9% | -6.3% |



ST. LANDRY SALES TAX

St. Landry Parish sales tax revenue for February with previous month, year, and YTD comparisons.



February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|--------------|--------------|--------------|--------------|
| February | \$ 5,191,009 | \$ 5,224,951 | \$ 6,107,045 | \$ 6,351,429 |
| January | \$ 7,019,121 | \$ 8,146,901 | \$ 7,895,905 | \$ 8,525,245 |
| % Chg over Prev Month | -26.0% | -35.9% | -22.7% | -25.5% |
| % Chg over Prev Year | | 0.7% | 16.9% | 4.0% |
| | | | | |
| YTD (Jan-Feb) | \$12,210,130 | \$13,371,852 | \$14,002,950 | \$14,876,674 |
| % Chg over Prev YTD | | 9.5% | 4.7% | 6.2% |

Note: February sales tax revenue reflects sales activity in January.

Data Source: Tax revenue data from St. Landry Parish School Board. March 2022



ST. LANDRY VEHICLE SALES TAX

St. Landry Parish vehicle sales tax revenue for February with previous month, year, and YTD comparisons.



February

| | 2019 | | 2020 | | | 2021 | 2022 | | |
|-----------------------|------|-----------|------|-----------|----|-----------|------|-----------|--|
| February | \$ | 815,297 | \$ | 983,889 | \$ | 939,891 | \$ | 888,098 | |
| January | \$ | 676,376 | \$ | 812,922 | \$ | 857,601 | \$ | 926,131 | |
| % Chg over Prev Month | | 20.5% | | 21.0% | | 9.6% | | -4.1% | |
| % Chg over Prev Year | | | | 20.7% | | -4.5% | | -5.5% | |
| | | | | | | | | | |
| YTD (Jan-Feb) | \$ | 1,491,673 | \$ | 1,796,811 | \$ | 1,797,492 | \$ | 1,814,228 | |
| % Chg over Prev YTD | | | | 20.5% | | 0.0% | | 0.9% | |

Note: February sales tax revenue reflects sales activity in January.

Data Source: Tax revenue data from St. Landry Parish School Board. March 2022



REMOTE SELLERS TAX REVENUE IN CENLA

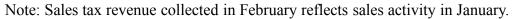
Remote seller tax revenue is tax revenue from online sales by location of the seller at the time of purchase.

- Since August 2020 when remote sellers tax revenue collection started, \$25 million in sales tax revenue have been collected from online sales in central
- In the first two months of 2022, \$3.18 million in online sales taxes have been collected compared to \$2.83 million in 2021.

Louisiana.

Remote Sellers Sales Tax Collection in Cenla August 2020 - February 2022





Data Source: Louisiana Sales and Use Tax Commission for Remote Sellers. August 2020 – February 2022



REMOTE SELLERS TAX REVENUE BY PARISH

Remote seller tax revenue by parish with month-over-month and year-over-year comparisons.

✓ Total online sales tax revenue in Cenla in February 2022 fell -30% from a month earlier but is up 3% from February 2021 and is up 12% year-todate.

| | Feb-22 | Jan-22 | Feb-21 | M/M | Y/Y | YTD |
|---------------|-----------------|-----------------|-----------------|------|-----|-----|
| Allen | \$ 64,057 | \$ 91,473 | \$ 64,643 | -30% | -1% | 3% |
| Avoyelles | \$ 83,734 | \$ 128,456 | \$ 80,243 | -35% | 4% | 17% |
| Catahoula | \$ 32,843 | \$ 48,410 | \$ 34,545 | -32% | -5% | 11% |
| Concordia | \$ 41,709 | \$ 66,073 | \$ 39,835 | -37% | 5% | 16% |
| Evangeline | \$ 95,962 | \$ 142,540 | \$ 79,686 | -33% | 20% | 31% |
| Grant | \$ 44,896 | \$ 71,986 | \$ 47,966 | -38% | -6% | 6% |
| LaSalle | \$ 36,036 | \$ 56,000 | \$ 32,377 | -36% | 11% | 21% |
| Natchitoches | \$ 111,632 | \$ 152,702 | \$ 91,854 | -27% | 22% | 26% |
| Rapides | \$ 403,713 | \$ 539,709 | \$ 400,934 | -25% | 1% | 8% |
| St Landry | \$ 247,412 | \$ 354,119 | \$ 246,450 | -30% | 0% | 13% |
| Vernon | \$ 150,319 | \$ 218,329 | \$ 157,506 | -31% | -5% | 7% |
| Total (Cenla) | \$ 1,312,313 | \$ 1,869,797 | \$ 1,276,039 | -30% | 3% | 12% |

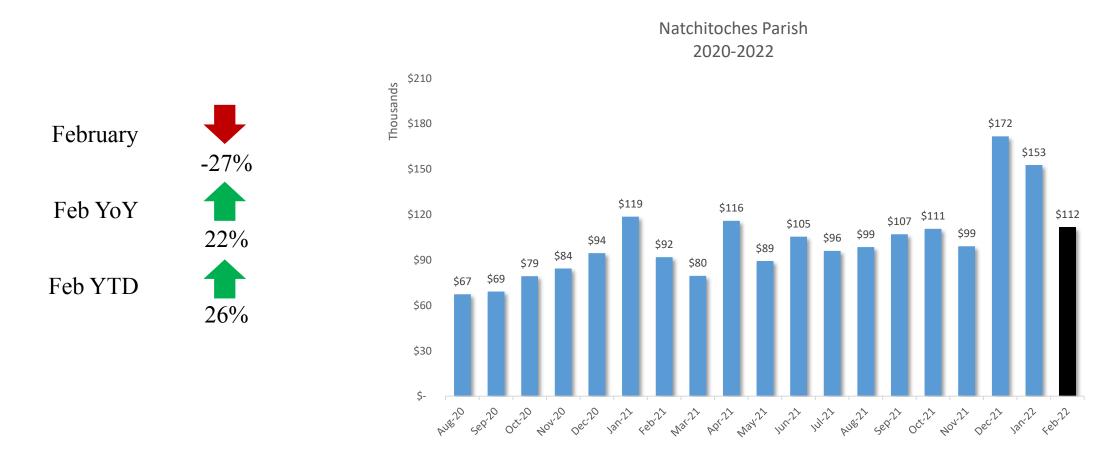
Note: Sales tax revenue collected in February reflects sales activity in January.

Data Source: Louisiana Sales and Use Tax Commission for Remote Sellers. August 2020 – February 2022



REMOTE SELLERS TAX REVENUE IN NATCHITOCHES

Remote sellers tax revenue from online sales in Natchitoches Parish from July 2020 – February 2022.



Note: Sales tax revenue collected in one month reflects sales activity in the prior month.

Data Source: Louisiana Sales and Use Tax Commission for Remote Sellers. August 2020 – February 2022



LOUISIANA TAX REVENUES

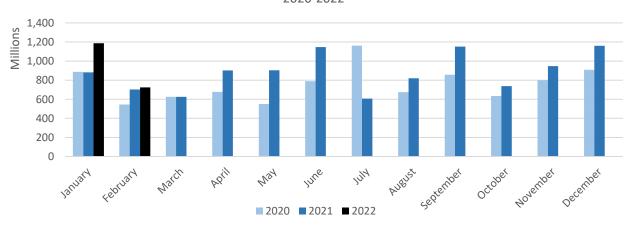
(TR) Louisiana tax revenue from all sources for February with previous month, year, and YTD comparisons.

(BR) Louisiana monthly tax revenue from 2020 to present.



| | 2020 | 2021 | 2022 |
|-----------------------|------------------|------------------|------------------|
| February | 544,968,034 | 702,988,473 | 724,388,130 |
| January | 886,656,780 | 882,522,631 | 1,186,729,061 |
| % Chg over Prev Month | -38.5% | -20.3% | -39.0% |
| % Chg over Prev Year | | 29.0% | 3.0% |
| | | | |
| YTD (Jan-Feb) | \$ 1,431,624,814 | \$ 1,585,511,104 | \$ 1,911,117,191 |
| % Chg over Prev YTD | | 10.7% | 20.5% |

Louisiana Tax Revenue





BUILDING PERMITS





ALEXANDRIA COMMERCIAL PERMITS

The valuation (estimated development cost) of new commercial construction permits issued by the City of Alexandria in February 2022 with previous month, year, and YTD comparisons.

| February | |
|----------|-------|
| | 1345% |
| Feb YoY | |
| | 32% |
| Feb YTD | |
| | 13% |

| | 2019 | 2020 | 2021 | 20 | 022 |
|-----------------------|-----------------|-----------------|------------------|---------|--------|
| February | \$ 4,694,401 | \$ 1,163,472 | \$ 8,499,638 | \$ 11,1 | 94,878 |
| January | \$ 1,402,884 | \$ 1,340,555 | \$ 2,072,746 | \$ 77 | 74,474 |
| % Chg over Prev Month | 235% | -13% | 310% | | 1345% |
| % Chg over Prev Year | | -75% | 631% | | 32% |
| | | | | | |
| YTD (Jan-Feb) | \$ 6,097,285 | \$ 2,504,027 | \$ 10,572,384 | \$ 11,9 | 69,352 |
| % Chg over Prev YTD | | -59% | 322% | | 13% |



ALEXANDRIA RESIDENTIAL PERMITS

The valuation (estimated development cost) of new residential construction permits issued by the City of Alexandria in February 2022 with previous month, year, and YTD comparisons.



| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|
| February | \$ 1,857,830 | \$ 969,361 | \$ 1,834,964 | \$ 883,955 |
| January | \$ 1,402,884 | \$ 1,207,410 | \$ 1,472,183 | \$ 1,404,566 |
| % Chg over Prev Month | 32.4% | -19.7% | 24.6% | -37.1% |
| % Chg over Prev Year | | -47.8% | 89.3% | -51.8% |
| | | | | |
| YTD (Jan-Feb) | \$ 3,260,714 | \$ 2,176,771 | \$ 3,307,147 | \$ 2,356,138 |
| % Chg over Prev YTD | | -33.2% | 51.9% | -28.8% |



ALLEN PARISH PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in Allen Parish in February between 2019-2022 with month-to-month, year-to-year, and year-to-date comparisons.



| | 2019 | | | 2020 | 2021 | 2022 | | |
|----------------------|------|---------|-----|----------|-------------|-------------|--|--|
| February | \$ | - | \$2 | ,656,118 | \$2,164,000 | \$1,000,000 | | |
| January | \$ | 728,000 | \$ | 355,919 | \$ 699,250 | \$ 290,000 | | |
| % Chg Prev Month | | -100% | | 646% | 209% | 245% | | |
| % Chg from Prev Year | | | | | -19% | -54% | | |
| | | | | | | | | |
| YTD (Jan-Feb) | \$ | 728,000 | \$ | 605,919 | \$2,863,250 | \$1,290,000 | | |
| % Chg over Prev YTD | | | | -17% | 373% | -55% | | |



AVOYELLES PARISH PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in Avoyelles Parish in February between 2019-2022 with month-to-month, year-to-year, and year-to-date comparisons.

| February | |
|----------|-------|
| | 594% |
| Feb YoY | |
| | 1647% |
| Feb YTD | |
| | 216% |

| | | 2019 | 2020 | | 2021 | | | 2022 |
|----------------------|----|-----------|------|-----------|------|------------|----|------------|
| February | \$ | 2,991,003 | \$ | 2,656,118 | \$ | 2,078,210 | \$ | 36,302,230 |
| January | \$ | 2,645,648 | \$ | 355,919 | \$ | 11,066,424 | \$ | 5,232,229 |
| % Chg Prev Month | | 13% | | 646% | | -81% | | 594% |
| % Chg from Prev Year | - | | | -11% | | -22% | | 1647% |
| | | | | | | | | |
| YTD (Jan-Feb) | \$ | 5,636,651 | \$ | 3,012,037 | \$ | 13,144,634 | \$ | 41,534,459 |
| % Chg over Prev YTD | | | | -47% | | 336% | | 216% |



EVANGELINE PARISH PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in Evangeline Parish in February between 2019-2022 with month-to-month, year-to-year, and year-to-date comparisons.

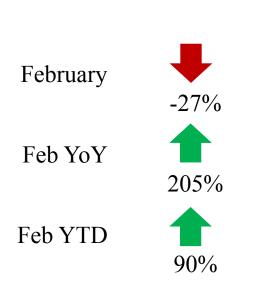
| February | 320% |
|----------|------|
| Feb YoY | 318% |
| Feb YTD | 328% |

| | 2019 | 2020 | | | 2021 | 2022 | | |
|----------------------|---------------|------|---------|----|-----------|------|-----------|--|
| February | \$ 743,170 | \$ | 310,000 | \$ | 1,348,110 | \$ | 5,632,234 | |
| January | \$ 255,000 | \$ | 346,673 | \$ | 281,005 | \$ | 1,340,500 | |
| % Chg Prev Month | 191% | | -11% | | 380% | | 320% | |
| % Chg from Prev Year | | | -58% | | 335% | | 318% | |
| | | | | | | | | |
| YTD (Jan-Feb) | \$ 998,170 | \$ | 656,673 | \$ | 1,629,115 | \$ | 6,972,734 | |
| % Chg over Prev YTD | | | -34% | | 148% | | 328% | |



NATCHITOCHES PARISH PERMIT VALUATIONS

This table and chart shows the valuation of permits issued by Natchitoches Parish Permit Office between 2021 - 2022 with month-to-month, year-to-year, and year-to-date comparisons.



February

| | 2021 | 2022 |
|----------------------|-----------------|-----------------|
| February | \$ 468,000 | \$ 1,429,512 |
| January | \$ 1,322,500 | \$ 1,968,238 |
| % Chg Prev Month | -65% | -27% |
| % Chg from Prev Year | | 205% |
| | | |
| YTD (Jan) | \$ 1,790,500 | \$ 3,397,750 |
| % Chg over Prev YTD | | 90% |

Natchitoches Parish Permit Valuations Issued May 2020 - February 2022





Data Source: Natchitoches Parish Permit Office, March 2022.

CITY OF NATCHITOCHES PERMIT VALUATIONS

This table below shows the valuation of permits issued by the City of Natchitoches Planning and Zoning Office between 2019 – 2022 with month-to-month, year-to-year, and year-to-date comparisons.



| | 2019 | | | 2020 | 2021 | | | 2022 | | |
|-----------------------|------|-----------|----|-----------|------|-----------|----|-----------|--|--|
| February | \$ | 854,797 | \$ | 3,326,730 | \$ | 1,117,560 | \$ | 1,622,772 | | |
| January | \$ | 1,062,649 | \$ | 1,330,539 | \$ | 513,474 | \$ | 914,136 | | |
| % Chg over Prev Month | | -19.6% | | 150.0% | | 117.6% | | 77.5% | | |
| % Chg over Prev Year | | | | 289.2% | | -66.4% | | 45.2% | | |
| | | | | | | | | | | |
| YTD (Jan-Feb) | \$ | 1,917,446 | \$ | 4,657,269 | \$ | 1,631,034 | \$ | 2,536,908 | | |
| % Chg over Prev YTD | | | | 142.9% | | -65.0% | | 55.5% | | |



PINEVILLE PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in the City of Pineville in February between 2019-2022 with month-to-month, year-to-year, and year-to-date comparisons.

| February | -90% |
|----------|------|
| Feb YoY | -24% |
| Feb YTD | 521% |

| | 2019 | 2020 | 2021 | | 2022 |
|----------------------|-----------------|-----------------|------|---------|-----------------|
| February | \$ 1,192,034 | \$ 1,224,755 | \$ | 534,875 | \$ 404,891 |
| January | \$ 1,253,600 | \$ 1,297,500 | \$ | 187,560 | \$ 4,079,226 |
| % Chg Prev Month | -5% | -6% | | 185% | -90% |
| % Chg from Prev Year | | 3% | | -56% | -24% |
| | | | | | |
| YTD (Jan-Feb) | \$ 2,445,634 | \$ 2,522,255 | \$ | 722,435 | \$ 4,484,117 |
| % Chg over Prev YTD | | 3% | | -71% | 521% |



RAPIDES PARISH PERMIT VALUATIONS

This charts shows the valuation of permits issued by Rapides Area Planning Commission in Rapides Parish (excluding Alexandria) in February between 2019-2022 with month-to-month, year-to-year, and year-to-date comparisons.

| February | -93% |
|----------|------|
| Feb YoY | -91% |
| Feb YTD | -98% |

| | 2019 | | 2020 | 2021 | 2022 | | |
|----------------------|--------------|----|-----------|---------------|------|-----------|--|
| February | \$32,929,703 | \$ | 4,060,633 | \$ 4,595,002 | \$ | 404,891 | |
| January | \$ 3,246,119 | \$ | 2,468,233 | \$195,523,179 | \$ | 6,018,448 | |
| % Chg Prev Month | 914% | | 65% | -98% | | -93% | |
| % Chg from Prev Year | | | -88% | 13% | | -91% | |
| | | | | | | | |
| YTD (Jan-Feb) | \$36,175,822 | \$ | 6,528,866 | \$200,118,181 | \$ | 4,484,117 | |
| % Chg over Prev YTD | | | -82% | 2965% | | -98% | |



HOUSING



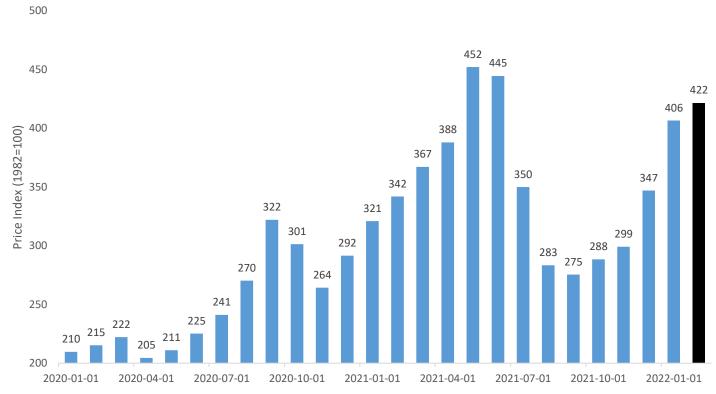


LUMBER PRICES

The chart represents the Lumber Price Index in the U.S. from January 2020 – February 2022.

- In February 2022, the US Lumber Price Index increased 3.7% from January.
- The US Lumber Price Index has climbed for five consecutive months and stands 23% above a year ago.



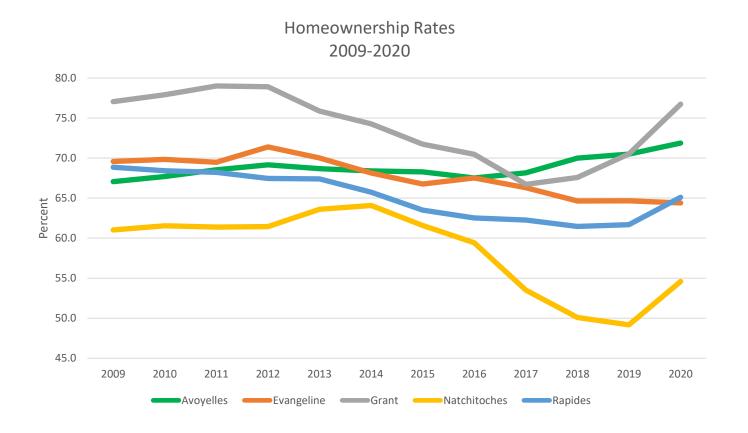




HOMEOWNERSHIP RATES

The chart represents the homeownership rate in five central Louisiana parishes from 2009-2020. The homeownership rate is computed by dividing estimated total population in owner-occupied units by the ACS 5-year estimated total population.

| | Homeownership Rate (2020) |
|--------------|------------------------------|
| Avoyelles | 72% |
| Evangeline | 64% |
| Grant | 77% |
| Natchitoches | 55% |
| Rapides | 65% |





TRAVEL





AVOYELLES HOTEL OCCUPANCY TAX

Avoyelles Parish hotel occupancy tax revenue for February with previous month, year, and year-to-date comparisons.

February

| February | -64% |
|----------|------|
| Feb YoY | 0% |
| Feb YTD | 26% |

| | 2018 | 2019 | | 2020 | 2021 | | | 2022 |
|-----------------------|--------------|------|--------|--------------|------|--------|----|--------|
| February | \$ 6,684 | \$ | 6,704 | \$ 9,093 | \$ | 3,319 | \$ | 3,319 |
| January | \$ 7,894 | \$ | 8,274 | \$ 7,801 | \$ | 6,711 | \$ | 9,316 |
| % Chg over Prev Month | -15.3% | | -19.0% | 16.6% | | -50.5% | | -64.4% |
| % Chg over Prev Year | | | 0.3% | 35.6% | | -63.5% | | 0.0% |
| | | | | | | | | |
| YTD (Jan - Feb) | \$ 14,578 | \$ | 14,978 | \$ 16,893 | \$ | 10,030 | \$ | 12,635 |
| % Chg over Prev YTD | | | 2.7% | 12.8% | | -40.6% | | 26.0% |

Note: February tax revenue reflects hotel occupancy activity in January. Hotel occupancy tax revenue is used as a proxy for hotel occupancy rate. Data Source: Avoyelles Parish School Board. March 2022.



NATCHITOCHES HOTEL OCCUPANCY TAX

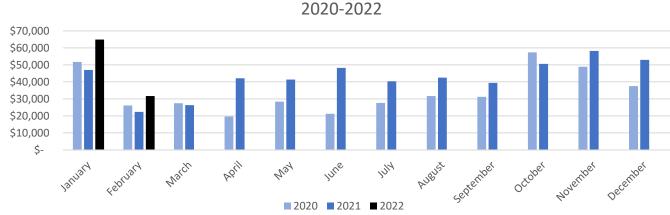
Natchitoches Parish hotel occupancy tax revenue for February with previous month, year, and YTD comparisons.



February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|--------------|--------------|--------------|--------------|
| February | \$ 23,147 | \$ 26,095 | \$ 22,345 | \$ 31,710 |
| January | \$ 45,059 | \$ 51,747 | \$ 47,023 | \$ 64,883 |
| % Chg over Prev Month | -48.6% | -49.6% | -52.5% | -51.1% |
| % Chg over Prev Year | | 12.7% | -14.4% | 41.9% |
| | | | | |
| YTD (Jan - Feb) | \$ 68,206 | \$ 77,842 | \$ 69,368 | \$ 96,593 |
| % Chg over Prev YTD | | 14.1% | -10.9% | 39.2% |





Note: February tax revenue reflects hotel occupancy activity in January. Hotel occupancy tax revenue is used as a proxy for hotel occupancy rate. Data Source: Natchitoches Parish Tax Administrator, March 2022.



RAPIDES HOTEL OCCUPANCY TAX

Rapides Parish hotel occupancy tax revenue for February with previous month, year, and YTD comparisons.

February 9% Feb YoY 29% Feb YTD 22%

February

| | 2019 | 2020 | 2021 | 2022 |
|-----------------------|---------------|---------------|---------------|---------------|
| February | \$ 170,915 | \$ 176,249 | \$ 120,971 | \$ 156,160 |
| January | \$ 114,162 | \$ 135,281 | \$ 125,361 | \$ 143,472 |
| % Chg over Prev Month | 49.7% | 30.3% | -3.5% | 8.8% |
| % Chg over Prev Year | | 3.1% | -31.4% | 29.1% |
| | | | | |
| YTD (Jan - Feb) | \$ 285,077 | \$ 311,530 | \$ 246,332 | \$ 299,632 |
| % Chg over Prev YTD | | 9.3% | -20.9% | 21.6% |



Note: February tax revenue reflects hotel occupancy activity in January. Hotel occupancy tax revenue is used as a proxy for hotel occupancy rate. Data Source: Rapides Parish Police Jury Treasurer's Reports, March 2022.



RAPIDES / PINEVILLE HOTEL OCCUPANCY RATE

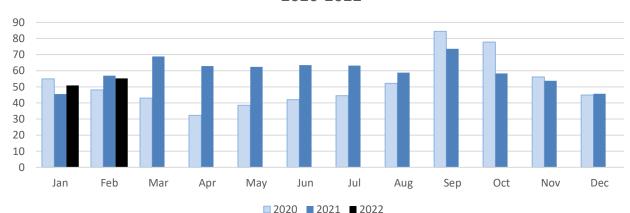
Alexandria / Pineville hotel occupancy rate for February with previous month, year, and year-to-date comparisons.



February

| | 2019 | 2020 | 2021 | 2022 |
|----------------------|------|------|------|------|
| February | 63.4 | 48.1 | 56.9 | 55.3 |
| January | | 54.9 | 45.5 | 50.9 |
| % Chg Prev Month | | -12% | 25% | 9% |
| % Chg from Prev Year | | -24% | 18% | -3% |
| | | | | |
| YTD (Jan-Feb) | 51.0 | 51.7 | 50.9 | 53.0 |
| % Chg over Prev YTD | | 1% | -2% | 4% |

Hotel Occupancy Rate for Alexandria / Pineville 2020-2022





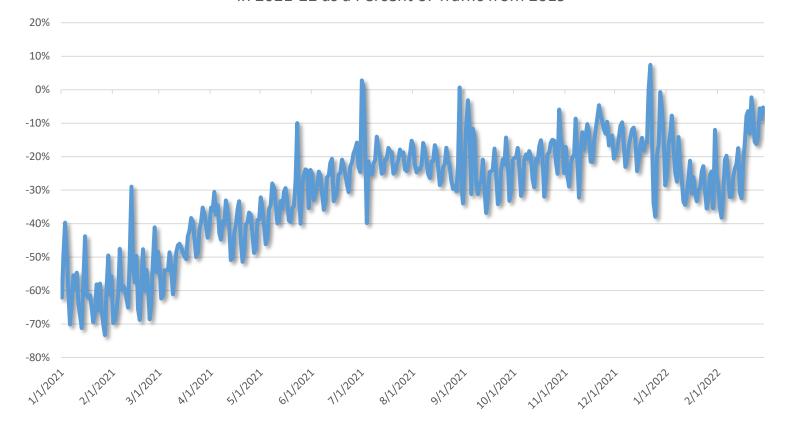
Data Source: Louisiana Travel Promotion Association & APACVB, March 2022.

AIR TRAVELER STATS

Nationwide daily percentage of passengers passing through current TSA checkpoints in 2021-2022 expressed as a percentage of traffic in 2019.

- Nationally, air passenger traffic in February 2022 increased 17% from January 2022.
- U.S. air passenger traffic in February 2022 was up 98.5% from a year ago.

U.S. Airport Passenger Throughput Traffic in 2021-22 as a Percent of Traffic from 2019

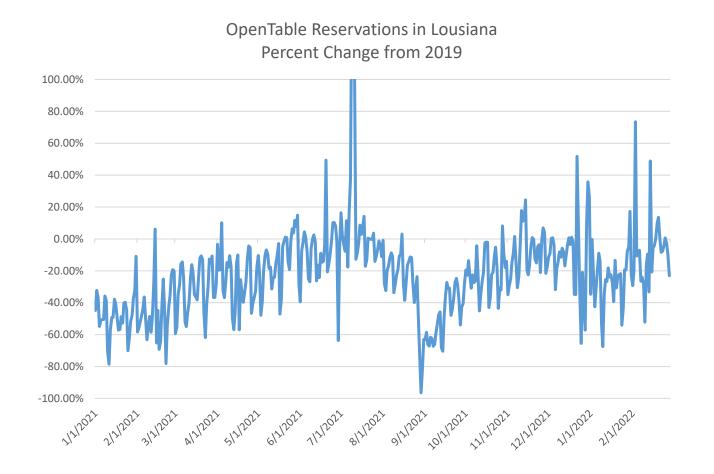




OPEN TABLE RESERVATIONS IN LOUISIANA

This data shows seated diners at restaurants on the OpenTable network in Louisiana in 2021-2022 compared with the same day of the week in 2019, the baseline. OpenTable reservations are mostly from southeast Louisiana restaurants.

✓ In February 2022 reservations were down -7% compared to February 2019. A year ago, reservations were down -45% compared to the baseline.

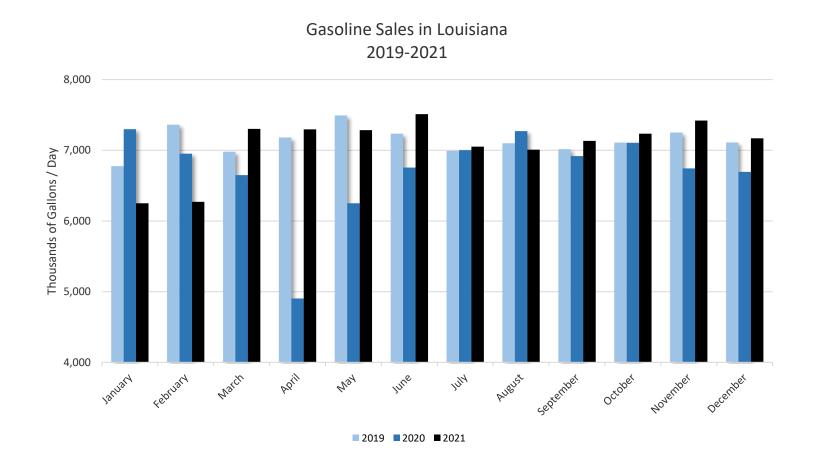




LOUISIANA GASOLINE SALES

Total gasoline sales in gallons in Louisiana in 2019 - 2021.

- ✓ December 2021 gasoline sales fell -3.4% from November but are up 7.1% from a year ago.
- Gasoline sales YTD in December are 5.5% above the same period in 2020, but -0.8% below 2019.



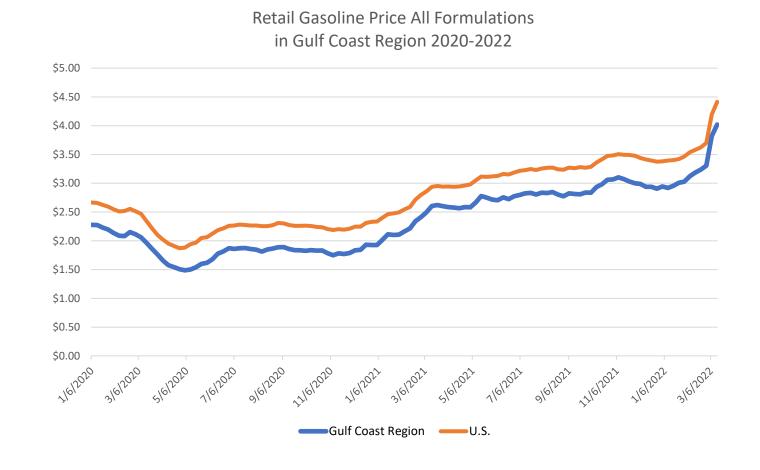


GULF COAST RETAIL GASOLINE PRICE

Weekly retail price of gasoline in the Gulf Coast region for all formulations from 2020 - 2022.



February retail gasoline price in Gulf Coast region average \$3.21/gal. compared to 2.21 a year ago, a 45% increase.





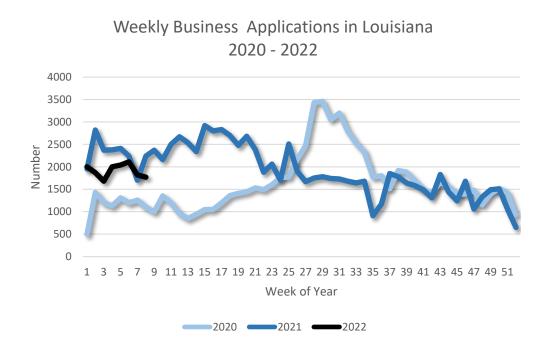
LOCAL & LOUISIANA





NEW BUSINESS APPS IN LOUISIANA

The chart below represents the weekly number of new businesses applications in Louisiana from 2020-2022





New business applications in February 2022 increased 2.5% from January 2022, but were down 3.5% from February 2021.

Note: Data reflects businesses applications, not necessarily business formations.

Data Source: U.S. Census Bureau, Business Formation Statistics, Retrieved March 12, 2022.



NEW BUSINESSES IN RAPIDES

The chart below represents the number of new businesses established each month in Rapides from January 2019 through February 2022.

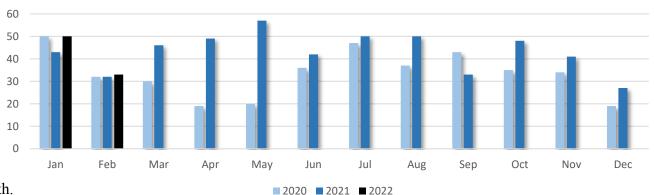
The number of new businesses established in Rapides in February 2022 decreased -34% from January.

Year-to-date, 83 new businesses have been created in Rapides in 2022 compared to 75 in 2021 and 82 in 2020.

February

| | 2019 | 2020 | 2021 | 2022 |
|----------------------|-------|--------|--------|--------|
| February | 46 | 32 | 32 | 33 |
| January | 28 | 50 | 43 | 50 |
| % Chg Prev Month | 64.3% | -36.0% | -25.6% | -34.0% |
| % Chg from Prev Year | | -30.4% | 0.0% | 3.1% |
| | | | | |
| YTD (Jan-Feb) | 74 | 82 | 75 | 83 |
| % Chg over Prev YTD | | 10.8% | -8.5% | 10.7% |

New Businesses in Rapides 2020-2022



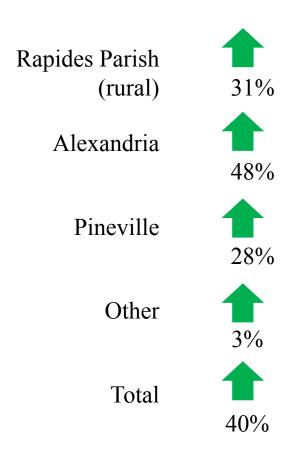
Note: Data reflects businesses established in the current month.

Data Source: Rapides Parish Sales and Use Tax Department, March 8 2022.



RAPIDES OCCUPATIONAL LICENSES

Rapides Parish occupational license revenue YTD with previous YTD comparisons.



February Year-to-Date

| | 2019 | 2020 | 2021 | 2022 |
|---------------------|-----------------|-------------------|-----------------|-----------------|
| Parish | \$ 292,920 | \$ 297,308 | \$ 259,911 | \$ 340,477 |
| % Chg over Prev YTD | | 1.5% | -12.6% | 31.0% |
| Alexandria | \$ 1,098,912 | \$ 10,494,467 | \$ 783,413 | \$ 1,161,607 |
| % Chg over Prev YTD | | 855.0% | -92.5% | 48.3% |
| Pineville | \$ 251,961 | \$ 266,021 | \$ 200,712 | \$ 257,542 |
| % Chg over Prev YTD | | 5.6% | -24.6% | 28.3% |
| Other | \$ 66,375 | \$ (9,283,233) | \$ 54,438 | \$ 55,854 |
| % Chg over Prev YTD | | -14086.0% | -100.6% | 2.6% |
| Total | \$ 1,710,168 | \$ 1,774,563 | \$ 1,298,474 | \$ 1,815,480 |
| % Chg over Prev YTD | | 3.8% | -26.8% | 39.8% |

Note: Rapides Parish reflects unincorporated areas. Data reflects licenses paid year-to-date.

Data Source: Rapides Parish Police Jury Treasurer's Reports, March 2022.

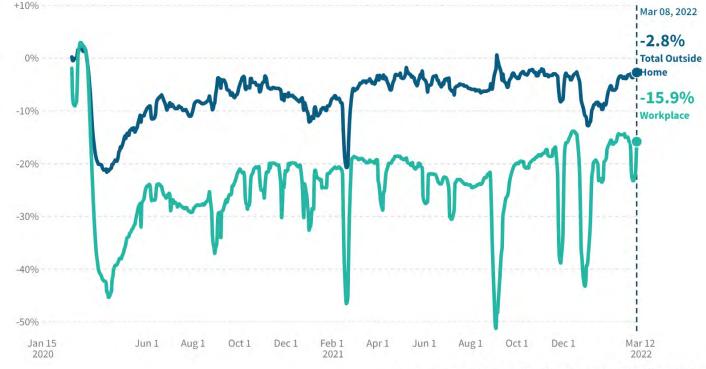


TIME SPENT AT WORK IN CENLA

The chart represents the percent of time employees in Cenla and statewide spent at work as of March 8, 2022 with January 2020 as the baseline.

| | % Change in |
|--------------|--------------|
| | Time at Work |
| Avoyelles | -14% |
| Concordia | -17% |
| Evangeline | -17% |
| Grant | +4% |
| Natchitoches | -11% |
| Rapides | -12% |
| St. Landry | -12% |
| Vernon | -6% |

In **Louisiana**, as of March 08 2022, total time spent away from home decreased by **2.8%** compared to January 2020.



data source: Google COVID-19 Community Mobility Reports



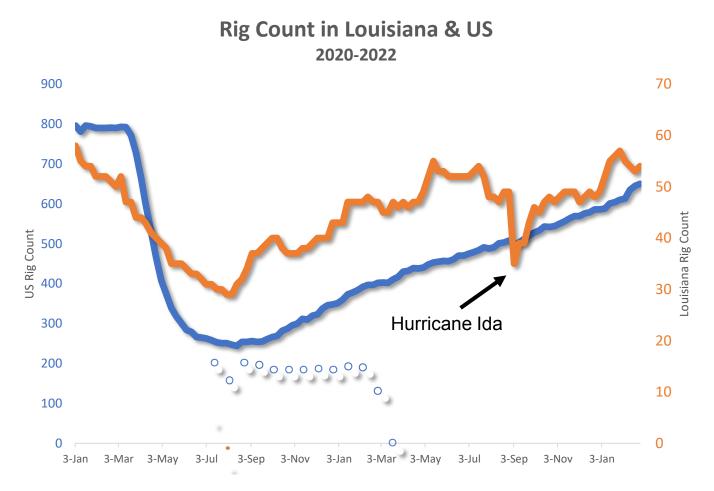
BAKER HUGHES RIG COUNT

Represents the number of drilling rigs actively exploring for or developing oil or natural gas in Louisiana and the U.S. in 2020-2022.

| | Feb 21 | Jan 21 | Feb 22 |
|----------------|--------|--------|--------|
| N. LA-Land | 32 | 37 | 39 |
| Int'l Water | 1 | 1 | 2 |
| S. LA-Land | 0 | 1 | 0 |
| S. LA-Offshore | 13 | 17 | 15 |
| TOTAL LA | 47 | 55 | 54 |
| TOTAL US | 397 | 601 | 636 |

Rig count in Louisiana decreased by 1 rig February from January.

Nationwide, the rig count is up 60% from a year ago.





LOUISIANA GAMING REVENUE

Gaming revenue in Louisiana for January 2022 with previous month and year comparisons.



January 2022

| | Jan-21 | Dec-21 | Jan-22 | % Change MoM | % Change YoY |
|-------------|---------------|---------------|---------------|-----------------|-----------------|
| Video Poker | \$61,258,981 | \$74,174,255 | \$65,507,470 | -11.7% | 6.9% |
| Riverboat | \$132,566,676 | \$164,135,483 | \$145,905,090 | -11.1% | 10.1% |
| Landbased | \$14,851,851 | \$22,109,973 | \$17,728,620 | | 19.4% |
| Slots | \$27,135,312 | \$28,647,249 | \$24,586,303 | | |
| Total | \$235,812,820 | \$289,066,960 | \$253,727,483 | | |



^{*} Note: Year-to-Date percentage reflects Louisiana's fiscal year July 2021 – June 2022.

Data Source: Louisiana Gaming Control Board, March 6, 2022. http://lgcb.dps.louisiana.gov/revenue_reports.html

CONTRIBUTORS

The data presented throughout the CENLA Economic Dashboard reflects contributions from the following local organizations.

- Rapides Parish Policy Jury Treasurer
- Rapides Sales Tax Administrator
- Avoyelles Parish School Board
- Alexandria International Airport
- Alexandria / Pineville Area CVB
- Rapides Area Planning Commission
- City of Alexandria Planning Division
- Evangeline Parish Sales Tax Commissioner
- Concordia, Catahoula, & La Salle Tax Administrator
- Louisiana Office of Public Health, Region 6
- St. Landry Parish School Board
- Grant Parish Sheriff's Office
- Natchitoches Parish Tax Commission
- Natchitoches Parish Planning and Zoning
- City of Natchitoches Planning

THANK YOU

Also, special thanks to the following partners for distributing the dashboard.

- LSUA Foundation
- Central Louisiana Regional Chamber of Commerce
- Marksville Chamber of Commerce
- Bunkie Chamber of Commerce
- Evangeline Chamber of Commerce
- Concordia Chamber of Commerce
- St. Landry Chamber of Commerce
- Greater Vernon Chamber of Commerce
- Natchitoches Chamber of Commerce
- Next Issue: Week of April 18, 2022

